

SCOOP

FALL 2003

Southeastern Association of Colleges and Employers

● ● ● PRESIDENT'S MESSAGE ● ● ●

Your 2003-2004 Board of Directors held its first meeting July 24-25, 2003. This initial meeting is always exciting and, if the truth be known, a little funny! The meeting is exciting because it is an opportunity for a group of people to begin the process of becoming a unified team with shared values, objectives, and goals. It is a little funny because you can see the strange looks on the faces of new board members as they begin to really understand what they are in for (just kidding!)

Part one of the first board meeting is education and training. The current president determines the focus of this education, which is different each year. In July, Reggie Hill, Corporate Education Director for Milliken and Company, led the training on "Understanding and Optimizing the Strengths of Our Board." Each board member took the Hermann Brain Dominance Instrument, which assesses one's preferences for problem solving. The Hermann Brain Dominance Instrument is used at Milliken a great deal, as we find it extremely valuable in strengthening team performance. According to this instrument, a person has a dominant preference for problem solving, and thus may have a preference for being an analyzer, an organizer, a personalizer, or a strategizer. Interestingly enough, we learned that within our board we have representation from all four quadrants. This occurrence, although rare, is good news because it indicates a very balanced team.

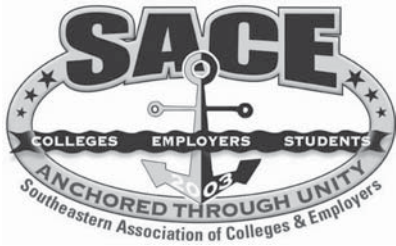
SACE board meetings are fast paced, have a full agenda, and are very structured. A typical agenda includes: presenting committee reports; reviewing action items; staying abreast of national and regional ACE issues impacting SACE; and addressing old and new business items. The SACE Board meets four times during the fiscal year—July, October, December, and April. The October meeting was conducted on October 23 by teleconference in order to save the organization money, and was a very successful meeting. The December meeting is scheduled for December 6 and 7 (preceeding the annual conference). The April meeting will be scheduled at the December meeting.

Our annual business meeting will be conducted in Norfolk, Virginia, at our annual conference on December 9. Your SACE Board looks forward to seeing you at our 2003 annual conference to share accomplishments and results.

*Submitted by: Patsy Hammett
SACE President 2003-2004*

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GETTING THE MOST FROM THE 2003 SACE CONFERENCE

BEFORE THE CONFERENCE:

- Bring the following in preparation for the conference: one pad of lined paper to record notes; a two inch, three-ring binder to hold handouts and notes (optional); and business cards and a card holder to place cards received (optional). Bring a small canvas bag to carry all of your stuff! (also optional). Bring pens, a pencil, and several highlighters.
- Include in your notebook a listing of issues, concerns, and problems in your office you wish to discuss with conference attendees.

- Tell others in your division or at your place of business about the conference, and encourage them to provide you with copies of any appropriate employment openings. Use the conference to assist them with their search. Great way to display teamwork!
- Schedule a post-conference meeting with your staff or the appropriate person(s) to share ideas and findings.
- Bring resumes if you are interested in networking for employment.

DURING THE CONFERENCE:

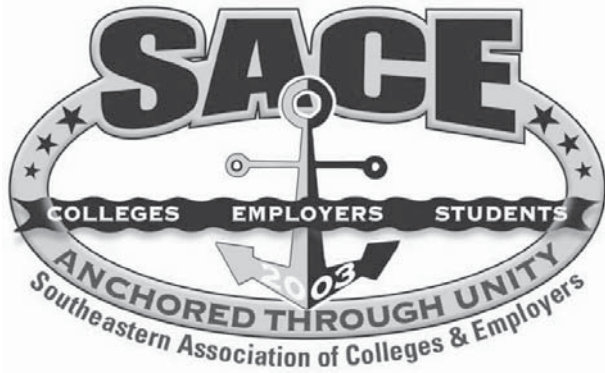
- Review the listing of conference attendees and identify individuals to meet or get advice from regarding issues, recruitment, etc.
- NETWORK!!! Introduce yourself to others. Do not wait to be invited to sit at a table or join a group of people. Great information can often be obtained during meals or break times.
- Sit with different people at each conference session and during meals, not with your campus/business colleagues. Use the conference to widen your circle of business colleagues.
- Date and record notes on the business cards you get from others.
- Record ideas and follow-up activities on your note pad. Do not rely on your memory.
- If several persons from your institution attend the conference, encourage different people to attend different sessions, and share the information later.
- Select conference sessions that address areas of personal AND professional concern.
- Be on time for speaker presentations. Also, be courteous to speakers by making sure cell phones and/or pagers are turned off.
- Use conference attendees as resources to obtain ideas about issues and concerns.
- Pick up reference materials for colleagues at your campus or place of business.

AFTER THE CONFERENCE:

- Follow-up on the ideas and activities on your note pad.
- Facilitate a meeting that provides others in your organization with information obtained from the conference.
- When appropriate, send a thank you note to those who financially supported your attendance at the conference.
- Use the conference attendance sheet, organization directory, and business cards collected as professional resources throughout the year.
- Get involved with a SACE committee. Let someone on the board know of your interests.
- Tell others – school and employer reps - about SACE! Distribute SACE brochures at campus career fairs and to recruiters visiting your campus.

Submitted by: Bob Cramer, Vanderbilt University

The Importance of SACE



As a representative of an employer, the United States Environmental Protection Agency, I attended my first SACE Conference in December 2002. Carolyn Mark, Career Counselor, at North Carolina A&T State University, had suggested to me over the past few years that I join NACE and SACE. I finally took her up on her suggestion to attend the SACE conference and I must say that I am really glad that I did. The conference in Biloxi was wonderful, such an eye-opener and provided the right opportunity to “pitch” the Federal government to those individuals closest to the students. Even some of the employers from the private sector showed an interest in the workings of the government.

The SACE members that I met were more than willing to share their experiences and relevancy of SACE and all that it has to offer. I was so excited, that through Dinah Griggsby’s urging, I agreed to participate as a member of the full planning committee in any capacity that I could to prepare for the 2003 SACE Conference in Norfolk! By this, you can see that I am really sold on SACE!

The contacts that I made last year, have also been instrumental in prompting me to look more and more at all the academic institutions in the southeast with a view of these academic institutions “as a fertile field for trying to connect with those students” that show even the slightest interest in public service. Some of the academic representatives have referred students to me and I think that is absolutely wonderful. This is the type of interaction and comfort level that we should all have day-to-day as we work to help “our students” find their way in the world.

As someone that has done outreach to academic institutions inside and outside of North Carolina, focusing my efforts in promoting the interests of students in “public service,” I find the members of SACE to be the partners that we need if we (the Federal government) are going to succeed in our efforts to “grow our own public servants.” SACE provides a forum to promote the wonderful opportunities for internships, fellowships, employment, and even community/volunteer service centered on the missions, goals, and objectives of Federal agencies. The yearly conference is one way that SACE shows its commitment to members by providing the most relevant and timely information to its membership based on their need-to-know and changing technology.

If you have not yet registered for this year’s SACE Conference in Norfolk, Virginia, December 8-10, please do so and continue that work on behalf of students and employers that we all need! The website is: www.sace.net. See you in Norfolk!!!

Doris Maxwell, SACE Conference Printing & Publicity Co-Chair

Call For Scholarship Applications

SACE is pleased to offer two (2) scholarships of up to \$1,000 each. The purpose of the Scholarship Fund is to serve as a financial resource in supporting educational/professional development interests of the SACE membership and students preparing for the career services/college recruitment professions.

To be considered for a scholarship, the recipient must meet the following criteria:

- Be a current member of SACE representing an employer or college/university.
- Or
- Be a current full-time undergraduate or graduate student and have at least a second semester senior standing in a curriculum leading to a career in college career services, student development, human resources or career counseling.

Application Process:

- "Employer and college" members must submit a proposal that includes an outline summarizing the use of scholarship funds, how the scholarship will benefit the member's professional development, when the funds will be required, where studies/activities will commence, and why the scholarship will be beneficial to the SACE membership at large.
- "Student" applicants must submit an essay profiling how scholarship funds will benefit their professional development, a college transcript, and personal resume.
- Applications must be received by April 5, 2004.

Selection Process:

- The SACE Scholarship Committee will review submitted proposals and recommend finalists to the Board of Directors.
- Awards will be made by April 30, 2004.

Application and Inquiries to:

Anne Foote Collins, Office Depot
Director, Consulting Services
acollins@officedepot.com

Professional Development Activities Nuts and Bolts Pre-Conference Workshop

Sunday, December 7

2:30pm – 7:30pm

Registration Fee: \$60

Are you new to the field of career services or human resources (0-3 years of experience)? If so, the Nuts and Bolts Pre-Conference Workshop is just for you! Take this opportunity to learn more about hot topics in your field, such as legal and ethical issues, relationship building, new recruiting techniques, and how you can make your professional career skyrocket! Most of all, you will have the chance to meet and network with other new professionals and make connections with our veterans. Melanie Parker (University of Central Florida) has put together a dynamite team of presenters! Join us for the Nuts & Bolts Pre-Conference Workshop and get ready to launch your career into high gear!

VOLUNTEER NOW!

Do you want to make a difference in your profession? Join the SACE team and get involved. To offer your services, go to the SACE web site at <http://www.sace.net> and click on "Professional Development" then "Volunteer Now." The URL to assess the form directly is www.sace.net/pdf/volunteer_app_form.pdf. Complete the form, print it out, and fax it to Denisha Sanders at University of North Carolina at Pembroke. Her fax is (910) 521-6166.

The form may also be mailed to Denisha at Post Office Box 1510, Chewis University Ctr. 210, Pembroke, NC 28372-1510.

FUTURE WORKSHOPS FOR SACE MEMBERS!

The Spring 2004 drive-in workshop is in the making for SACE members. You won't want to miss this timely workshop. Callie Leousis (Vanderbilt University), Bernice Bryant (Westinghouse Savannah River Company), and Mary Mahoney (University of Tennessee) are working hard to put together an informative and fun workshop. Details to come later.

Flora Riley, SACE Vice President-Professional Development, Clemson University

NACE Management Leadership Institute

Many career services professionals represented SACE during the NACE Management Leadership Institute, held July 12-17, 2003 in Tempe, Arizona. I was fortunate enough to receive the SACE MLI scholarship, and I thank SACE for allowing me the opportunity to participate. You may ask what can be accomplished in five days. The answer is...more than you can imagine! And if that isn't enough, you have lots of pre-institute homework that allows everyone to get on the same page and be more prepared for productive conversations and sessions. I won't lie and say that our noses were to the grindstone the whole time. We still found time for lying by the pool, shopping, visiting the botanical gardens and eating, eating, eating.

Fifty-eight career services professionals, two NACE coordinators, and six presenters brought together an incredible amount of resources and ideas, and added wonderful depth to the entire week. We started the week with: the Leadership Practices Inventory, and looking at our results from the LPI; in-depth marketing theory and strategy; strategic planning and management of career services; financial management; maximizing performance, which included evaluation, motivation, and conflict management; and ethical and legal issues. I brought back resources that I will continue to refer to and, hopefully, will incorporate into my management and leadership roles on campus and in professional associations.

If you haven't participated in the NACE MLI, maybe you should begin planning now to participate in the NACE MLI 2004! If you are interested in attending, contact Nancy Mikkelsen at 800-544-5272, ext. 148, or nmikkelsen@naceweb.org. Again, thanks SACE, for allowing me the opportunity of a lifetime!

Submitted by: Sarah Moore Brookshire, Director, Career Services

Pfeiffer University, Misenheimer, NC



*North Carolina participants:
Carolyn Couch- Wake Forest University; Sarah
Moore Brookshire- Pfeiffer University; Brian
Newton- East Carolina University; Tim Stiles-
University of North Carolina at Chapel Hill;
Monica White- Davidson College*



*SACE Members attending
get together for a photo!*

ANNUAL MEMBERSHIP MEETING

The SACE Annual Membership Meeting is scheduled for Tuesday, December 9, 2003 at the SACE 57th Annual Conference at the Norfolk Waterside Marriott. All SACE members are welcome and invited to attend.

Regional Roundup -- Updates from the States...

ALABAMA UPDATE

Greeting from the Great State of Alabama! Things are really moving along down here, as I am sure every state can identify with! Now that the new term is off and running, I want to officially welcome our newest board members and appointments: LaQueta Ward, BAE Systems – Vice President of Employers; Carolyn Lewis, Alabama A & M University – Treasurer; Fabray Turner, Gateway - Historian; Amy Yeend, University of South Alabama – Locations.

The AACE Winter Workshop has been scheduled for January 16, 2004, and will be hosted at Wallace State Community College in Hanceville, Alabama. It promises to be an educational and fun time for all!

It is with great appreciation and sadness that we wish a warm farewell to Josephine Devane of Troy State University. Jo announced her retirement at Troy State's career fair held earlier this month. Jo has worked at Troy State for five years and has given so much of her time and energy to the association. Jo held office as president of the association from 1999-2001, and has served on countless committees to aid with the advancement of the association. Jo has also received success awards from the association: 2002 Outstanding Placement Professional of the Year and 1999 Outstanding New Professional. Jo's great attitude and smile will be greatly missed by all! On behalf of the entire association, thanks and good luck in all your future endeavors.

Kisha Vassar - President, *Alabama Association of Colleges and Employers (AACE)*

FLORIDA UPDATE

The 2003 FCPA Annual Conference was successfully held at the Adam's Mark Hotel in Jacksonville, Florida, on June 18 – 20, 2003. The 105 participants were treated to a diverse program reflecting the conference theme of "Keeping Florida First," which is also the motto of the newly re-branded FCPA.

One of the highlights of the FCPA conferences is the presentation of the Brownlee Award and the presentation of the three Student of the Year (SotY) Awards. This year we were fortunate to have excellent nominees and recipients. The Brownlee Award recognizes an FCPA professional who has made significant and outstanding contributions to FCPA. The 2003 recipient is Anne Foote Collins, Senior Manager of Recruiting Services and College Relations at Office Depot. Committed, dedicated, and professional are some of the words used by her peers to describe Anne. She is the consummate recruiting professional and a role model for younger colleagues. She sets a high standard for us all. Congratulations Anne!

The FCPA awards three SotY Awards in co-operative education, four-year experiential education, and two-year experiential education. These awards recognize exemplary achievements by a student in each of the categories. The 2003 FCPA Co-op SotY is David Newborn, an ocean engineering student from Florida Atlantic University, who co-ops at the Naval Surface Warfare Center outside Washington, DC, while maintaining a 3.6 GPA. The 2003 FCPA Four-Year Experiential SotY is Lenny Lobban, a double major in MIS and finance at Florida Atlantic University. Lenny interns at eTrauma.com in Deerfield Beach, Florida, while maintaining a 3.85 GPA. The 2003 FCPA Two-Year Experiential SotY is Deborah Kimbler, a business administration major at Manatee Community College. Kimberly interns at The Living Word Christian Store in Sarasota, Florida, while maintaining a 3.8 GPA. Congratulations to all three SotY winners!

The 2004 FCPA Annual Conference will be held at the DoubleTree – Oceanfront in Cocoa Beach, Florida, on June 23 – 25, 2004. If you are in the area...stop in!

Shannon H. Cash - President, *Florida Career Professionals Association (FCPA)*

SACE Conference 2003



NORFOLK WATERSIDE
Marriott

GEORGIA UPDATE

The Georgia Association of Colleges and Employers anticipates having a very successful year in 2003-2004. Looking ahead, I see many great things happening for GACE. We must realize that we may be faced with another hard-hit year due to a down economy. However, we should also “stay the course” and keep pushing forward. We must learn how to meet our business challenges, and we can meet these challenges through the current members of our organization. The GACE board has already started meeting to prepare for the upcoming year. Here are just a few key areas we will be focusing on this year:

- **Marketing:** we are working hard to improve our marketing of GACE. Several committees have decided to come together and develop marketing strategies to ensure that we sell GACE to employers and schools who may not be participating in our organization.
- **Membership:** we will continue to grow and sustain our strong membership presence through the marketing of GACE. Three sponsorship packages for membership have been implemented, which give organizations additional visibility throughout the year. Congratulations to Georgia Pacific, the new Gold Level Sponsor for 2003-2004.
- **Special Projects/Professional Development:** GACE will be hosting more activities during the year to help expand our professional development resources. Activities may include “Lunch ‘N’ Learns”, breakfast meetings, after hours networking sessions, etc.
- **Annual GACE Conference:** the conference committee has already started putting together the 2004 conference. This year the conference will be held earlier than usual, due to other conference conflicts. Please mark your calendar for the annual GACE conference to be held May 16th-19th at Brasstown Valley.
- **Drive-In Workshop:** information pertaining to our drive-in workshop, typically held in January, will be available by mid-November. You don’t want to miss this event; it is always filled with wonderful speakers, great networking, and is just overall a great event.

Additionally, guidelines for participation and recruitment are in full swing for ExperienceGeorgia. ExperienceGeorgia is a GACE entity through which member schools may post and exchange internship and co-op listings that are progressive, experiential, career-related experiences that report to professional staff.

These are just a few items that the GACE board and committee chairs are working on for this upcoming year. If you have questions about GACE or about the upcoming activities, please feel free to contact me at 770.246.9114 or by e-mail at kbarley@ups.com. You may also visit our website at www.gace.org for more information.

Kelli Barley, GACE President, and Sandra Bryant

KENTUCKY UPDATE

The Kentucky Association for Cooperative Education and Career Employment (KACECE) conference is being held November 20 – 21 at Lake Barkley State Resort Park in the western region of the state. On Thursday, November 20, conference highlights include: a speaker from the Kentucky Chamber of Commerce; a workshop on behavioral interviewing; and a session on “Generations in the Workplace.” On Friday, November 21, we will hold the annual KACECE business meeting and elections.

Ann Zeman

MISSISSIPPI UPDATE

The Mississippi Association of Colleges and Employers (MACE) Board of Directors recently met to determine dates for upcoming events. A Professional Development Drive-In Workshop will be offered on January 9th at Millsaps College in Jackson. MACE will host it’s annual summer conference July 21-23 at Silver Star Resort and Casino in Philadelphia, MS. The MACE Board also made plans to conduct an intensive membership drive from January through July. Marketing materials promoting both MACE and SACE will be sent to prospective college, university and employer members in hopes of increasing membership in both organizations.

Several MACE members were recognized for their recent accomplishments. Toni Avant (The University of Mississippi) and Theresa Green Ervin (Mississippi University for Women) were both inducted into this year's class of Leadership Mississippi. They will each serve on a team that will implement a worthwhile project intended to benefit the state. Ervin was also asked to serve as Chair of Diversity for the American Association of University Women. Vicki Fioranelli of Delta State University has been named President of DSU's Staff Council. Employer member Joyce Plunkett of Southern Farm recently received her Professional of Human Resources (PHR) certification.

If you would like more information about upcoming events and career fairs, or to register for the MACE Drive-In Workshop or summer conference, visit www.maceweb.org.

Carla Rose - MACE President

NORTH CAROLINA UPDATE

Five North Carolina representatives participated in the NACE Management Leadership Institute (MLI) from July 12-17, 2003 in Tempe, Arizona. Fifty-eight career services professionals, two NACE coordinators, and six presenters joined together to create a great event, which included interpretation and review of participants' Leadership Practices Inventory and training on the follow topics: in-depth marketing theory and strategy; strategic planning and management of career services; financial management; maximizing performance; and ethical and legal issues. Sarah Moore Brookshire, NCACE member, received the SACE MLI scholarship for 2003.

NCACE's fall Professional Development and Employer Visitation Event was held at Novozymes North America, Inc., in Franklinton, North Carolina on November 7. Attendees had the opportunity to tour the facility, network with both employer and college members, and participate in a workshop called "Maximizing Your Investment in Meetings: Facilitating, Planning and Evaluating." Judy Goodnight of Training Transfer Company was the speaker and facilitator of the workshop.

Planning for the 2004 NCACE Annual Conference is well underway. The 2004 conference, with the theme of "Soaring to New Heights," will be held May 5-7, 2004 at the Renaissance Hotel in historic downtown Asheville.

Rhonda Kosusko, Associate Director-Elon Career Center

SOUTH CAROLINA UPDATE

The SCACE Strategic Planning Board Retreat was held in July. The organizational assessment and planning sessions were very productive, and several new initiatives are being developed to benefit current members and to encourage new membership.

The Summer/Fall 2003 Drive-In Workshop was hosted by Winthrop University in September. The program explored creative solutions to "Linking Colleges with Communities," with discussants including Winthrop administrators, faculty, development officers, and community leaders. Faculty-guided tours of facilities on the beautiful and historic Winthrop University campus were also provided. Many thanks to Tom Injaychock, Director of Career Services, and his outstanding team.

The Winter/Spring 2004 Drive-In Workshop will be hosted by Enterprise Corporation in Columbia, South Carolina, in late January/early February. Please contact Bernice Bryant, President-Elect, at bernice.bryant@srs.gov, to be added to the distribution list for additional information.

The SCACE 2004 Annual Conference will convene at the Westin-Poinsett, a grand old hotel in downtown Greenville, South Carolina, May 12-14. The conference theme is "Focus on the Future: Leading for South Carolina," with an excellent program being planned. The setting is amid excellent restaurants, entertainment, shopping, and after-hours business events, providing many opportunities for collegiate and corporate members to network in one of the most-rapidly growing and economically significant areas of South Carolina. If you would like to attend, please contact Jane Locke, Registration Chair, at lockejb@musc.edu to be added to the distribution list for conference information.

*Bernice Bryant, SCACE President-Elect;
Westinghouse Savannah River Company*

TENNESSEE UPDATE

TACE offered an interesting workshop in Nashville, Tennessee, on November 13, 2003, at The Southwestern Company. The workshop's theme was "The Path to the Real World." The Southwestern Company hosted the workshop and sponsored lunch. This dynamic workshop provided: valuable information on how employers and career centers can best work together; a panel discussion on employee assessments currently being utilized in the workplace; and information on how to prepare the leadership of tomorrow.

Memphis will be the host city for the 2004 TACE Conference from May 20 – 21, 2004. The conference co-chairs, Alice Camuti of Tennessee Technological University and Brandy Pearson of Enterprise Rent-A-Car are planning an exciting conference. SACE guests are invited to attend both the workshop and conference. For more information, check the TACE Web site at www.tace.org. Plan to visit "Nashville in November" and "Memphis in May."

Patricia Jacobs, TACE President

VIRGINIA UPDATE

The VACE 2004 Conference Committee held its first planning meeting in July at Natural Bridge, Virginia, to prepare for our meeting there April 28 - 30. A great team is working on the conference this year! Mary Meade Saunders of Longwood University and Kara Yarnot of NVR, Inc. are the conference chairs. Come see one of the seven natural wonders of the world, which is over 100 million years old and 215 feet tall (and no, we're not talking about one of our members!)

Attend our VACE Fall Career Development Workshop, where you will have the opportunity to connect with colleagues across the state of Virginia and share the realities of career development. Whether you are the counselor working with students or the employer seeking to hire students, you can gain knowledge on topics such as counseling techniques and dealing with the tough job market. In the morning, attendees will either tour the AMS Center for Advanced Technology or the George Mason University (GMU) Career Services office. In the afternoon, those attending can choose to hear about "Counseling the Undecided Student," with Nancy Wallace from GMU, or "Recruiting Techniques in a Difficult Job Market – How to Build Relationships," with Tom Krappweis from BAE and the president of the GMU Century Club of Employers.

Meet our officers for VACE 2003-2004!
 President - Lesli Henry, Virginia Asset Management; President-Elect** - Debbie Wilson, Virginia Tech; Director of Finance** - Brian Chisom, Roanoke College; Director of Operations - Lisa Hughes, Ferguson Enterprises; Director of Training and Development** - Catherine Copeland, Virginia Tech; Director of Marketing and Member Services - Katherine Shuler Thompson, James Madison University; - Director of Technology - Eric Johnson, University of Richmond; College Director** - Mary Meade Saunders, Longwood University; Employer Director** - Kara Yarnot, NVR, Inc.; Past President: John Couch, Ecolochem, Inc.
 (** denotes newly elected board members for 2003-2004.)

*Claire Childress, VACE Newsletter Editor,
 Assistant Director, Virginia Tech*



**Wow...Look at the Great Lineup of
 Conference Breakout Sessions...**

Click Here

Reports From the SACE Committees

CONSULTING SERVICES

One of the many unique benefits that SACE offers to its members – both colleges and employers - is through our Consulting Services function. I'd like to highlight these services for you and encourage you to consider how they may help you!

Consulting – With budgets continuing to be tight and our needs greater, why pay outside consultants when you can hire experts in the field? SACE is fortunate to have a wealth of experts in career services and college relations who are very willing to offer their expertise and share best practices with you.

A SACE consulting visit is a very cost effective way to leverage current experts in the field who understand your challenges and genuinely want to help! Members and non-members may request a consulting visit (obviously, members receive a discount on this service!) for a variety of reasons. Past consulting visits have proven to be very influential in the review, design and continued development of career services at respective institutions...but this service is also extended to our employer members as well. Are you setting up a new college relations department, or maybe just trying to enhance or revamp your current program? Utilize our own SACE experts to help assist you in raising the bar!

Scholarships - The SACE scholarship fund serves as a valuable financial resource in funding educational interests of current members and students studying in fields related to career services. SACE is pleased to offer two (2) scholarships of up to \$1,000 each. For more details on this benefit, please see the information regarding "SACE Scholarship" in this edition of SCOOP.

Research Grant - Awarded on an annual basis to promote research projects that will enhance the profession. The recipient will have the opportunity to share research at a future SACE conference. Details of the 2004 Research Grant will be communicated in November 2003.

To learn more about these benefits, please contact Anne Foote Collins at acollins@officedepot.com.

Anne Foote Collins, Office Depot

Silent Auction

Consulting Services sponsors the Silent Auction at our annual conference each year. The money raised by this event goes towards our Scholarship fund. The more money we raise, the more money we have to give away!

We are requesting gifts that can be "silently" auctioned in Norfolk. Popular items include gift certificates and other items that are easily transported home! Many of our members use the auction as an opportunity to get a "jump" on their holiday shopping!

Please contact Jonathan Thornburg, jthornburg@officedepot.com, if you are able to donate a gift for this wonderful cause. We also invite all members attending our SACE conference to check out the auction! See you in Norfolk!

Submitted by: Anne Foote Collins, Office Depot

FISCAL AFFAIRS

SACE Financial Report - October 23, 2003

As of: 10/22/2003

SACE Checking Account	\$22,462.04
Scholarship Fund Checking Account	\$3,381.54
Certificates of Deposit (4)	\$87,653.36
Total	\$113,496.94

Kent Phillips, SACE Vice President-Finance

NACE REPRESENTATIVE

News from the National Association of Colleges and Employers (NACE)

NACElink: national job posting and resume site sponsored by NACE and DirectEmployers.

Employers:

- Reduce recruiting costs
- Target recruitment at specific schools
- Use one login and password on all NACElink sites
- Gain access to thousands of students

Colleges:

- Control your own destiny with these 3 options:
 1. CONNECT, a plug and go system with job posting and resume database
 2. CUSTOM, a customized job posting and resume database, offering access to service at your career center
 3. CAMPUS INTERVIEW, CUSTOM plus handling interview scheduling

Go to NACElink.com or NACEweb.org for product tour, pricing, and information kit. This is the future.

Get in step! For questions or additional information, contact Ellen S. Payton at 423-229-4180 or at espayton@eastman.com.

Ellen S. Payton, NACE Representative

MEMBERSHIP

A Message from the Editor

As the new content editor for SCOOP, I want to express my thanks to all those whose have worked so hard to make this issue of our newsletter possible. I am excited to be working with SCOOP and with SACE, and look forward to making new friends and meeting new challenges.

I invite all members of SACE to submit information for inclusion in Scoop. Articles should be approximately 300-500 words, on any topics relevant to recruiting or career services—best practices, legal or economic issues, new ideas, new member highlights, accomplishments or promotions of members, upcoming events, etc. Information may be e-mailed to me in Microsoft Word at shannon@career.olemiss.edu, or faxed to 662-915-7792.

Remember, SCOOP is your newsletter, so suggestions on ways to enhance this publication are always welcome! Together, we can continue to make Scoop a valuable resource for all SACE members.
Shannon Beeman, SCOOP Content Editor

PRESIDENT-ELECT

Do you ever wonder what your president-elect really does during his/her year in office? The president-elect's responsibilities run the gamut from learning as much as possible about organizational structure, policies, and procedures, to providing creative support to a variety of committees. However, there are specific responsibilities that directly affect member programs and services currently and in the future. Let's call this...

"How Bob Spent His First Four Months as President-Elect."

- Review/discuss, review/discuss, and review again SACE's Strategic Plan and Guiding Principles to help ensure we stay on the right path.
- "Let's throw Bob into another conference right away" and let him supervise the leadership of the 2004 conference, including identification of conference co-chairs (to be announced at the 2003 conference).
- "Let's keep Bob involved in future conferences" by having him lead the process to select the site for the 2006 conference and coordinate contract details (by the way, 2006 is SACE's 60th anniversary and the site for this celebration will be announced at the 2003 conference).
- Attend meetings, meetings, and MORE meetings, including the President's Roundtable, meetings of the Fiscal Affairs Committee, Nominations Committee, and Information Management, and meetings on hosting the State Association President's meeting at the 2003 conference.

It has been an incredible four months as your president-elect, and I am honored to be in this position and to provide service to SACE. And, I'm very much looking forward to the challenges and successes of the next eight months.

Bob Cramer, Vanderbilt University

SACE Welcomes new and transfer members...

Susan Albach, UNC Wilmington
Lea Batson, Milliken & Co.
Wendy Beard, University of South Alabama
Mary D. Belleau, Louisiana State University
Amber Bentley, Marshall University
Kimberly Boatman, University of Mississippi
Aubrey Borland, Washington and Lee University
Allison Bradlee, Ferguson
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